



## **Commitment to Safety**

### **SAFETY COMES FIRST**

Overhead cranes and hoists are potentially dangerous pieces of equipment. Working on and around cranes and process equipment in a production environment is often filled with potential hazards. FMH management and field technical staff take safety of your personnel as well as our own very seriously.

We have a very good safety record and intend to keep it.

All employees are trained in proper safety procedures including use of lifts and lock-out tag-out procedures. (Copies of our safety manual are available upon request).

All employees are expected to minimally follow our safety procedures as well as those provided by our customers.

## **Repair & Maintenance Services**

### **Inspection and Preventive Maintenance Program**

FMH Inspection and Preventive Maintenance Program is designed to protect your employees from unseen hazards and keep your equipment in optimum running conditions, reducing downtime and adding life to the equipment. It will, in turn, save you money in repair and maintenance costs.

### **Repair and Breakdown Response**

Our team is at your service to respond to breakdowns on virtually any manufacturer's crane and hoist. On call 24 hrs. A day, seven days a week, we strive to respond to every emergency breakdown request with a fully qualified repair technician in a maximum of two hours.



For the bigger emergencies we can mobilize at minimum 10 technicians within 4 hours. For major repairs which cannot be done effectively or efficiently on your premises, your equipment may be sent directly to our repair facility for quick turnaround.



11351 Virginia Crane Drive  
Ashland, Virginia 23005  
1-855-202-5999 / [www.foleymaterialhandling.com](http://www.foleymaterialhandling.com)

## **Highly Experienced Top Management - committed to partner with our customers**

FOLEY MATERIAL HANDLING FIELD SERVICES provides inspection, maintenance and equipment solutions for industrial and commercial users of overhead cranes and hoists.

FMH seeks to address the growing need of crane users for local, unbiased and competitively priced crane maintenance and equipment solutions.

Expertise in the ownership group exceeds well over 150 years in the overhead crane business and includes technical, operations, project management, financial and administrative.

### **Markets covered by FOLEY MATERIAL HANDLING FIELD SERVICES:**

- Richmond VA & metro area
- Roanoke VA & metro area
- Norfolk VA
- Lynchburg VA
- Harrisonburg VA
- Newport News VA
- Knoxville TN

## **Technical Capability**

### **Qualified & Experienced Inspectors, Repair Technicians and Installation Crews**

FMH field crews have the experience and training to get your job done right –the first time. Technicians are experienced and qualified in electrical, mechanical and structural trades. Experience and training covers all brands of cranes and hoists.

Our certified crane inspectors have training and experience that exceeds the qualification requirement of CMAA spec 78 (Standards and Guidelines for Professional Services Performed on Overhead and Traveling Cranes and Associated Hoisting Equipment. Average experience of inspectors and technicians exceeds 10 years. Qualification and training records of technicians working on your inspection or project are available for review upon request.

### **Training and Consultation Programs**

FMH offers a complete factory authorized training programs to teach your personnel the prescribed safety procedures for all your cranes and accessories.

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## Load Testing Program

Per OSHA regulation, all new cranes or cranes which have been extensively repaired and/or altered in any way should be tested to confirm the load rating of the crane, with test reports readily available for inspection. FMH has the Certified Weight Testing Equipment and the experienced personnel to perform the required tests on your premises, and prepare the required certification reports.

## New Equipment

FMH provides a full line of Jib Cranes, Gantry Cranes, and Overhead Cranes.

- *Radio Control*
- *Workstations cranes*
- *Jibs and Monorails*
- *Hoists*
- *Below the Hook*
- *Slings*
- *Crane Accessories*



## Engineering Design

FMH Sales Engineers, by interfacing with the end user, will take your project from its concept through design, fabrication and install a system to meet your needs.



## Modernization and Rebuilding

Rebuilding and modernizing your equipment is a great way to update your present crane and hoist with new modern parts, saving you the cost of a new piece of equipment. You can save an average of 30 to

40% of the cost of new equipment by modernizing your existing system. In addition, efficiency will be greatly increased as well as overall productivity and safety.

FMH modernization's can include such modifications as: new controls, adjustable frequency drives, capacity updates, new brake systems, radio control conversions, independent traveling pendant pushbutton conversions, new festoon systems, safety overload devices, warning devices and anti-collision systems that adhere to all required safety standards.

## Customer Service

Qualified FMH Hoist Parts Correspondents are available to help with parts sourcing solutions. Our full time skilled staff provides solutions for the most complex parts applications.



## Parts Availability

FMH provides an unmatched availability of crane and hoist parts, allowing our customers to reduce downtime while increasing productivity.

## After-Hours Services

FMH support is available 24 hours a day, 365 days a year to help our customers with their parts and service needs.

